

## Win Global Markets with American Ethanol

With fair access to foreign markets and increased emphasis in U.S. international energy engagements, American producers will dominate the global bioeconomy and expand the trade surplus of U.S. ethanol.

However, tariffs, technical trade barriers, and inaccurate carbon intensity scores pose challenges to U.S. exporters looking to satisfy growing biofuel demand across the globe. They also disadvantage U.S. farmers by closing off potential markets. This must be addressed

## **OVERVIEW**

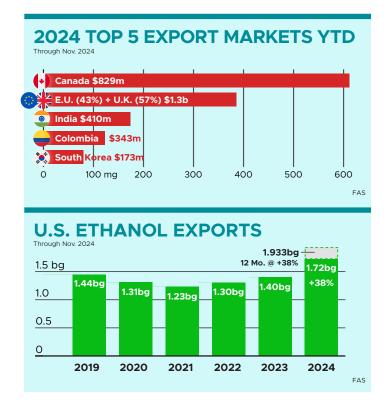
The U.S. ethanol industry exports roughly 1.7 billion gallons of ethanol annually and purchases 500 million bushels of corn to satisfy that export demand. The value of that ethanol is \$4 billion (through November 2024), and the value of the corn purchased is more than \$2 billion. The U.S. ethanol industry also exports 11 million metric tons of dried distillers grains (DDGS), a nutrient-rich animal feed made during ethanol production, worth about \$3 billion.

## OPPORTUNITIES TO INCREASE EXPORTS: OUR POLICY ASKS

ASK Encourage U.S. trade diplomats to combat unfair trade barriers and tariffs imposed on American ethanol by competitors in Brazil, China, India, Europe, and Southeast Asia.

ASK Open new export opportunities for low-carbon biofuels by supporting higher blends in Canada, Japan, India, Mexico, and across the globe.

ASK Ensure international lifecycle emissions models accurately, scientifically, and fairly reflect U.S. ethanol's improved efficiencies and circumstances.



## **FOCUS ON BRAZIL**

On February 1, 2023, the Brazilian Foreign Trade Chamber reinstated an import tariff on American ethanol shipped to Brazil. This tariff increase is especially concerning given the duty-free treatment Brazilian ethanol exports receive in the U.S. market. Brazilian ethanol producers also have access to our Renewable Fuel Standard and California and other states' Low Carbon Fuel Standard programs, which recognize the inherent value of low-carbon biofuels. Despite years of effort, not a single U.S. ethanol producer has been qualified for Brazil's biofuel program, RenovaBio.

